

PLATTEN SAILING CUBA

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YACHT CHARTER RATES 2024 – 2025

(EUROS PER WEEK)

STATE: 15. JAN 2024

Subject to change - all previous price lists are invalid

BOAT TYPE	CABINS	MAX. PERS.	LENGTH	YEAR	29. APR 2023 09. JUN 2023	10. JUN 2023- 27. OCT 2023	28. OCT 2023- 22. DEC 2023	23. DEC 2023- 12. JAN 2024	13. JAN 2024- 26. APR 2024	27. APR 2024 07. JUN 2024	08. JUN 2024- 25. OCT 2024	26. OCT 2024- 20. DEC 2024	21. DEC 2024- 17. JAN 2025	
CATAMARANS														
LAGOON 46	Sol Griso¹	4+2	10	13,99 m	2021	7.900 €	7.200 €	7.900 €	13.100 €	12.500 €	8.400 €	7.600 €	8.400 €	13.100 €
LAGOON 450 F	Mariano	4+2	10	13,96 m	2017	6.900 €	5.100 €	6.100 €	10.500 €	9.900 €	7.300 €	5.400 €	6.500 €	10.500 €
BAHIA 46	Carlos	4+2+2	12	14,00 m	2004	3.800 €	2.500 €	3.800 €	6.000 €	5.800 €	4.100 €	2.700 €	4.100 €	6.000 €
LAGOON 440	Viktoria	4+2	10	13,61 m	2007	3.900 €	2.800 €	3.900 €	6.300 €	5.900 €	4.100 €	3.000 €	4.100 €	6.300 €
LAGOON 421	Estrella	4+1	9	12,61 m	2015	3.900 €	2.800 €	3.900 €	7.100 €	6.300 €	4.200 €	3.000 €	4.200 €	7.100 €
LAGOON 421	Marimar	4+1	9	12,61 m	2010	3.700 €	2.500 €	3.700 €	6.500 €	5.900 €	4.100 €	2.800 €	4.100 €	6.500 €
ATHENA 38	La Perla	4	8	11,60 m	2003	2.400 €	1.700 €	2.400 €	4.800 €	4.400 €	2.900 €	2.200 €	2.900 €	4.800 €

EQUIPMENT INCLUDED:

electric anchor windlass, bimini, dinghy with outboard, autopilot, GPS, radio/CD player/USB/Bluetooth (depends on yacht), electric refrigerator, 220 V land hookup, linen and towels, final cleaning, snorkeling equipment²

LAGOON: solar panels.

LAGOON 450F, LAGOON 46: generator

LAGOON 450F, LAGOON 46: watermaker, air conditioning + electric toilet pumps

LAGOON 46: guide (without guide, on request)

LONG TERM DISCOUNTS:

2 weeks and up: 5% discount on total,
3 weeks and up: 10% discount on total

ADVANCE BOOKING DISCOUNT:

contract and down payment at least 6 months before travel date: 5% discount on total price

BOARDING: at 6:00 p.m.

DISEMBARKATION: until 10:00 a.m.
Duration of charter period need not be full week (e.g. 10 days or 12 days possible)

LOCAL TAX:

12 US\$ per person per night, payable to the harbor master by credit card plus 4% charges (children under 12 years 50 %)

YACHTING LICENSE:

A valid yachting permit issued by the home country's authorities must be carried along (original document).

PROVISIONING:

advance order by provisioning list is possible (provisioning to be paid at the base)

CRUISING AREA:

Cuban territorial waters,
Nighttime sailing prohibited,
Only crew members allowed aboard.

FLIGHTS:

Germany - Havana or Varadero upon request
Austria - Havana or Varadero upon request

AIRPORT TRANSFERS:

Havana up to 3 Pers. 180 €,
up to 7 Pers. 270 €, up to 11 Pers. 380 €,
up to 23 Pers. 560 €

Varadero up to 3 Pers. 180 €,
up to 7 Pers. 270 €, up to 11 Pers. 380 €,
up to 23 Pers. 560 €

Cayo Coco up to 3 Pers. 260 €,
up to 7 Pers. 510 €, up to 11 Pers. 710 €,
bis 23 Pers. 980 €

Santa Clara up to 3 Pers. 110 €,
up to 7 Pers. 160 €,
up to 11 Pers. 250 €,
up to 23 Pers. 350 €

all prices for one way trips (to be paid with contract)

EXTRAS:

stand up paddle: 18 € per day
kayak: 15 € per day
skipper 80 € per day plus free provisions;
(direct contract with Marlin)
cook/marinero 50 € per day plus free provisions (direct contract with Marlin)

ONE WAY SURCHARGE:

Cienfuegos - Trinidad or
Cienfuegos - Cayo Largo
upon request

1) Guide: Charter includes guide (without guide, on request)

2) EQUIPMENT: Snorkeling equipment on request and as far as available, without deposit

Everyone talks about Cuba – we are there.