

## PLATTEN SAILING CUBA

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## YACHT CHARTER RATES 2021 – 2022

(EUROS PER WEEK)

STATE: 01 MAY 2021

Subject to change - all previous price lists are invalid

BOAT TYPE	CABINS	MAX. PERS.	LENGTH	YEAR	08. MAY 2021 04. JUN 2021	05. JUN 2021- 29. OCT 2021	30. OCT 2021- 24. DEC 2021	25. DEC 2021- 14. JAN 2022	15. JAN 2022- 30. APR 2022	01. MAY 2022- 03. JUN 2022	04. JUN 2022- 28. OCT 2022	29. OCT 2022- 23. DEC 2022	24. DEC 2022- 13. JAN 2023	
<b>CATAMARANS</b>														
<b>LAGOON 46</b>	<b>Sol Griso</b>	4+2	10	13,99 m	2021							6.800 €	13.200 €	
<b>BAHIA 46</b>	<b>Cohiba</b>	4+2+2	12	14,00 m	2004	3.700 €	2.500 €	3.700 €	5.600 €	5.000 €	3.800 €	2.500 €	3.800 €	5.600 €
<b>BAHIA 46</b>	<b>Carlos</b>	4+2+2	12	14,00 m	2004	3.700 €	2.500 €	3.700 €	5.600 €	5.000 €	3.800 €	2.500 €	3.800 €	5.600 €
<b>LAGOON 450 F</b>	<b>Marisol</b>	4+2	10	13,96 m	2018	5.200 €	3.900 €	5.500 €	9.700 €	8.700 €	5.500 €	4.100 €	5.500 €	9.700 €
<b>LAGOON 440</b>	<b>Viktoria</b>	4+2	10	13,61 m	2007	3.700 €	2.500 €	3.700 €	5.900 €	5.200 €	3.900 €	2.800 €	3.900 €	5.900 €
<b>LAGOON 421</b>	<b>Estrella</b>	4+1	9	12,61 m	2015	3.700 €	2.500 €	3.700 €	6.700 €	5.700 €	3.900 €	2.800 €	3.900 €	6.700 €
<b>LAGOON 421</b>	<b>Marimar</b>	4+1	9	12,61 m	2010	3.700 €	2.500 €	3.700 €	5.900 €	5.000 €	3.700 €	2.500 €	3.700 €	5.900 €
<b>LAGOON 420</b>	<b>Tropicana</b>	4+1	9	12,61 m	2009	3.700 €	2.500 €	3.700 €	5.800 €	5.000 €	3.700 €	2.500 €	3.700 €	5.800 €
<b>LAVEZZI 40</b>	<b>Domino</b>	4	8	11,90 m	2008	3.000 €	2.100 €	3.000 €	4.700 €	4.000 €	3.000 €	2.100 €	3.000 €	4.700 €
<b>ATHENA 38</b>	<b>La Perla</b>	4	8	11,60 m	2003	2.400 €	1.700 €	2.400 €	4.200 €	3.400 €	2.400 €	1.700 €	2.400 €	4.200 €

### EQUIPMENT INCLUDED:

electric anchor windlass, bimini, dinghy with outboard, autopilot, GPS, radio/CD player/USB/Bluetooth (depends on yacht), electric refrigerator, 220 V land hookup, linen and towels, final cleaning, snorkeling equipment<sup>2</sup>

**LAVEZZI, BELIZE AND LAGOON:** solar panels.

**LAGOON 450F, LAGOON 46:** generator 220V.

**LAGOON 450F, LAGOON 46:** electric toilet pumps + watermaker

**LAGOON 46:** air conditioning

### LONG TERM DISCOUNTS:

2 weeks and up: 5% discount on total,  
3 weeks and up: 10% discount on total

### ADVANCE BOOKING DISCOUNT:

contract and down payment at least 6 months before travel date: 5% discount on total price

**BOARDING:** at 6:00 p.m.

**DISEMBARKATION:** until 10:00 a.m.  
Duration of charter period need not be full week (e.g. 10 days or 12 days possible)

### LOCAL TAX:

288 CUP<sup>1</sup> approx. 10 € per person per day, to be paid at the base (children under 12 years 144 CUP approx. 5 € per day)

### YACHTING LICENSE:

A valid yachting permit issued by the home country's authorities must be carried along (original document).

### PROVISIONING:

advance order by provisioning list is possible (provisioning to be paid at the base)

### CRUISING AREA:

Cuban territorial waters.  
Nighttime sailing prohibited.  
**Only crew members allowed aboard.**

### FLIGHTS:

Germany - Havana or Varadero upon request  
Austria - Havana or Varadero upon request

### AIRPORT TRANSFERS:

**Havana** up to 3 Pers. 180 €, up to 7 Pers. 270 €, up to 11 Pers. 300 €, up to 23 Pers. 490 €

**Cayo Coco** up to 3 Pers. 240 €, up to 7 Pers. 290 €, up to 11 Pers. 320 €, bis 23 Pers. 620 €

**Varadero** up to 3 Pers. 160 €, up to 7 Pers. 230 €, up to 11 Pers. 270 €, up to 23 Pers. 470 €

**Santa Clara** up to 3 Pers. 110 €, up to 7 Pers. 140 €, up to 11 Pers. 170 €, up to 23 Pers. 220 €

all prices for one way trips (to be paid with contract)

### EXTRAS:

stand up paddle: 18 € per day  
kayak: 15 € per day  
skipper 80 € per day plus free provisions; (direct contract with Marlin)  
cook/marinero 50 € per day plus free provisions (direct contract with Marlin)

### ONE WAY SURCHARGE:

Cienfuegos - Trinidad or Cienfuegos - Cayo Largo upon request

1) **MONEY/CURRENCY:** Peso Cubano (CUP). 1 € = approx. 29 CUP (May 2021).

2) **EQUIPMENT:** Snorkeling equipment on request and as far as available, without deposit

**Everyone talks about Cuba – we are there.**